

OFFICE OF THE SUPERINTENDENT

Millburn Public Schools

ACTION ITEM

November 23, 2009

To: Board of Education Members

From: Ellen E. Mauer, PhD

Subject: Snow Removal Bid

Proposed Action by the Board of Education

Approve the lowest responsible bidder for snow removal-either Top Line on a per push basis or Mitch's Green Thumb for the seasonal price.

Background

We did the bid by the book according to what our attorney advised us to do. Specs were written and there was a mandatory meeting for this bid. There were 8 bidders in all. Two had to be disqualified due to late arrival of bids. It seems that because we bid twice and everyone involved saw what each party was doing, the bids came in significantly lower this second time. That is to our benefit. We have spent in excess of \$40,000 per snow season for the last three years. If we took the lowest seasonal bid, we have a guaranteed savings of about half. If we take the lowest per-push bid, we take our chances. Mary checked and cannot rule any of our two lowest bidders out due to poor references. We consider them all to be good bids.

Company Name	up to 3"	3 - 6"	6 - 9"	SALT ONLY	ANNUAL \$
BEAKE & SONS	\$1,750.00	\$2,725.00	\$3,375.00	\$800.00	N/A
MILEAU DESIGN	\$1,325.00	\$1,590.00	\$1,875.00	\$700.00	\$29,500.00
TOP LINE	\$1,080.00	\$1,280.00	\$1,530.00	\$380.00	\$39,500.00
TREES R US	\$1,696.00	\$2,140.00	\$2,840.00	\$640.00	\$40,320.00
MIDWEST SNOW	\$1,760.00	\$2,120.00	\$2,590.00	\$560.00	\$49,600.00
MITCH'S GREEN THUMB	\$1,270.00	\$1,498.00	\$1,900.00	\$700.00	\$21,500.00

pricing in black reflects plowing & salting
pricing in red reflects option lowest bid

LOW BID PER PUSH WITH SALT IS TOP LINE

LOW BID ANNUALLY IS MITCH'S GREEN THUMB